



# GLOBAL VALUE CHAIN ("GVC")

INTERNATIONAL TAX AND  
TRANSFER PRICING OFFERING



# Global Value Chain

## TRANSFORMATIONAL INTERNAL INITIATIVES



Supply Chain Transformation



Mergers and Acquisitions



Legal Entity Rationalisations



Inconsistent Global Profits



Centres of Excellence



Lean Initiatives



ERP Implementation



Regulatory Concerns



Intercompany Financing



Significant R&D



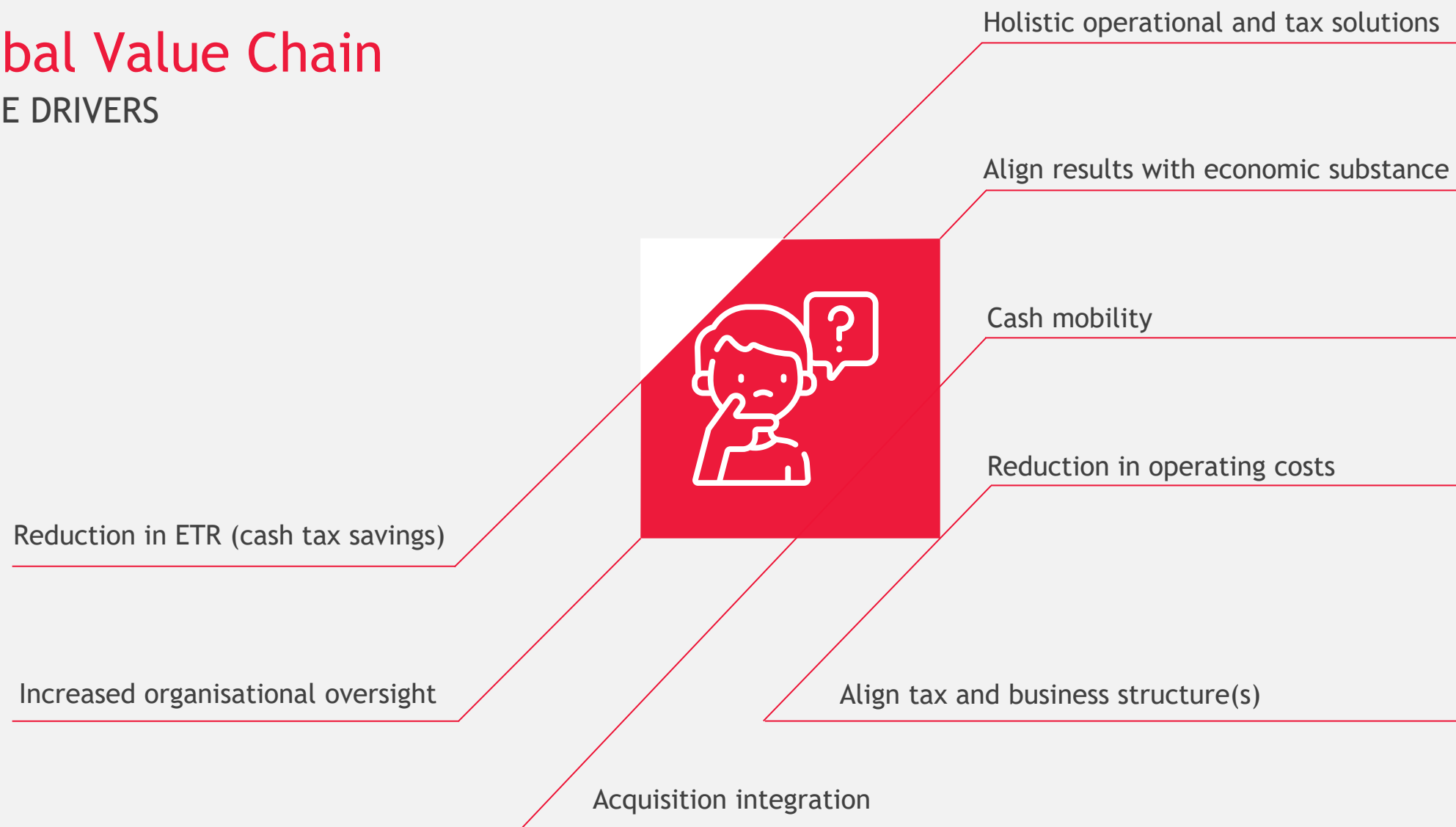
Digital Business Expansion



Significant Tax Costs

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## VALUE DRIVERS



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## OUR “3 PHASED” APPROACH



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## AREAS OF FOCUS



### Tax and Legal

- Corporate and International Tax
- Transfer Pricing
- Indirect Tax
- Valuation Analytics
- Research & Development



### Operational Alignment

- Supply Chain
- Transaction Advisory Services
- Corporate Finance
- Management Consulting
- Human Capital

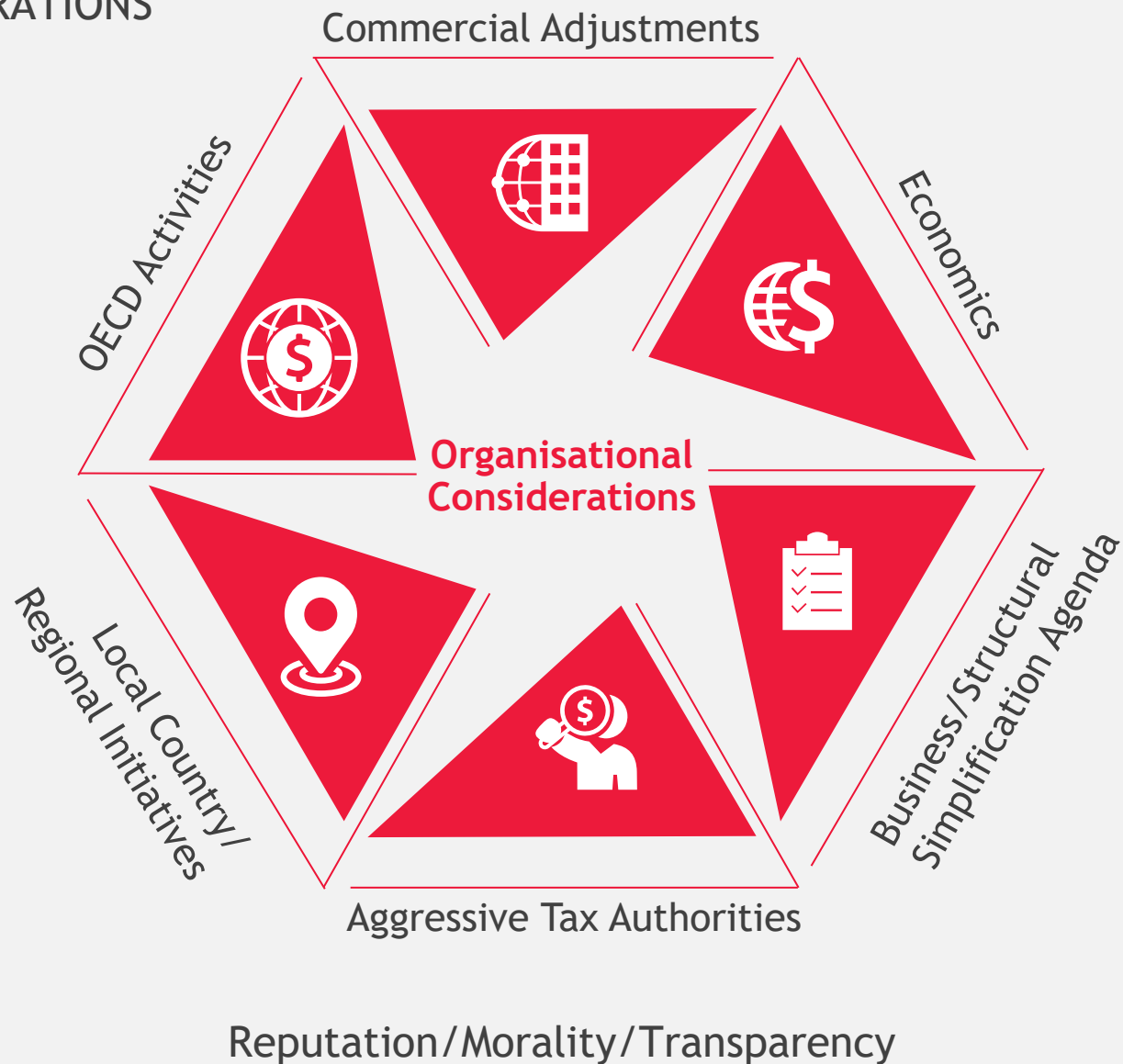


### IT Systems

- ERP Modelling
- Technology & Business Transformation Services
- Management and Technology Advisory
- Data Analytics

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## ORGANISATIONAL CONSIDERATIONS



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## BENEFITS OF ALIGNING GVC WITH INTERNAL PRIORITIES



### INTERNAL ORG DRIVERS

- Business Drivers
  - Profitable Growth
  - Global/regional Mngt
  - ERP Implementation
- Tax Drivers
  - Aligning Profit with Value
  - Inconsistent Returns/Costs
  - Complex Transfer Pricing



### INTERNAL ACTIONS

- Business Unit Growth
- World-Class Manufacturing
- Technology
- Sales Footprint
- Operational Reorg

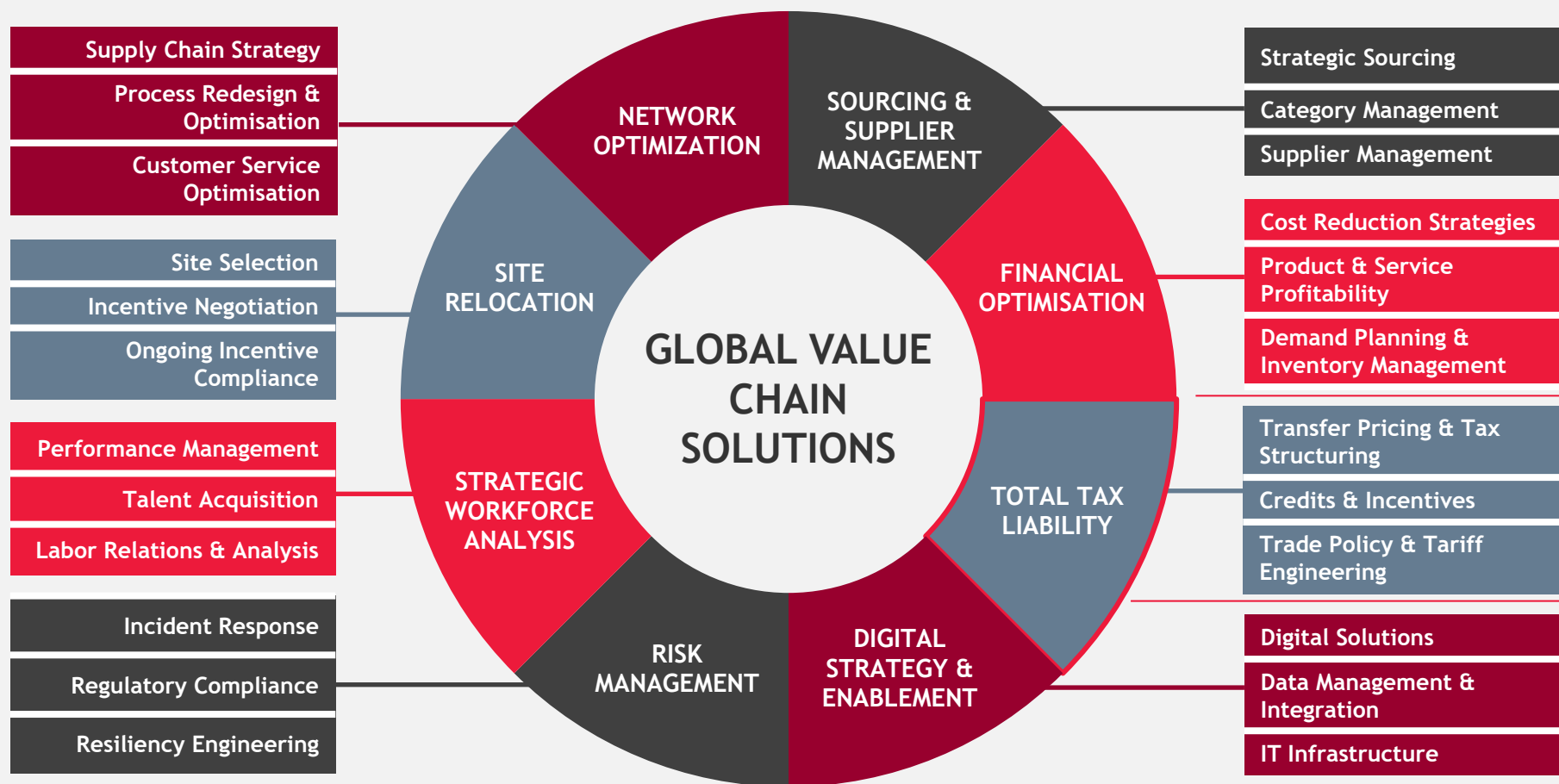


### BENEFITS OF GVC

- Align Tax and Business
- Tax Efficiencies
- Optimised Supply Chains
- Cash Mobility
- Growth Platform

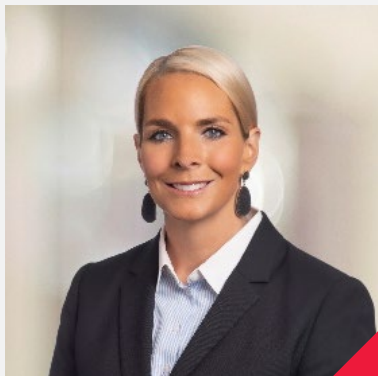
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## TOTAL SOLUTION





# Who to Contact



**Barb Derus**

Global Value Chain  
Practice Lead  
United States

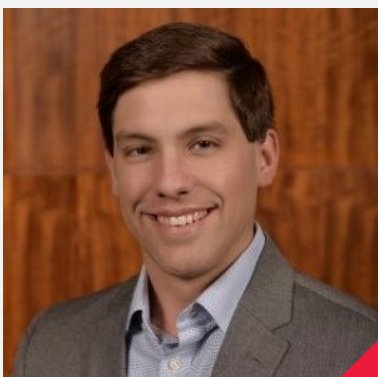
[bderus@bdo.com](mailto:bderus@bdo.com)



**Zara Ritchie**

Transfer Pricing Services Lead  
Australia

[zara.ritchie@bdo.com.au](mailto:zara.ritchie@bdo.com.au)



**Peter Terilli**

Global Value Chain  
Managing Director  
United States

[pterilli@bdo.com](mailto:pterilli@bdo.com)



**Ross Robertson**

International Tax Partner  
United Kingdom

[ross.robertson@bdo.co.uk](mailto:ross.robertson@bdo.co.uk)

# ABOUT BDO



## INTERNATIONAL RESOURCES

# BDO's Global Organisation Serving You

BDO's strength is derived from our structure as a cohesive global network and dedication to internal integration. In each country, BDO Member Firms are composed of professionals who are knowledgeable about national laws and business customs, and familiar with local and international business methods. As our clients expand globally, our global network can help them do business with a depth of experience in international matters, significant resources, and international client service capabilities.



### BDO INTERNATIONAL

**\$10.3** billion  
Revenues

**42%** Accounting & Auditing   **21%** TAX   **37%** Advisory


**91,054** | **167**  
TOTAL HEADCOUNT | Countries & Territories

5<sup>th</sup> largest accountancy network in the world

**1,658** offices

Statistics as of and for the year ended September 2020.





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